

Carrboro, March 10th 2012

A word for future home buyers,

We have not enough words to express our gratitude to our Real Estate agent Kitty Stockton. We would strongly recommend working with Kitty and we are pleased to share our successful experience with our agent as an example of the high quality professional guidance she can provide to her clients.

Working with Kitty was simply the certainty of making the right choice. As first-time home buyers and new comers to the country we felt absolutely supported in all stages of this process. Kitty helped us since the very early steps beginning with the study of the right moment to start out our search for properties, to the discussion of the home buying process, negotiation, and deal closing. She provided us with the necessary technical information and also offered many practical insights to help us to make informed decisions. Even after we moved she has been a great resource to link us with contractors and service providers helping us settle in our new home.

We had been friends of Kitty's, her wonderful husband and children for a couple of years before we asked her to be our agent. We can say that our sincere friendship only grew during this home-buying process and our admiration for her professionalism is absolute. Knowing well our lifestyle and preferences, she made our choices much easier, abbreviating any extra efforts and presenting us with the best possible options to best meet our needs. It is clear that being her friend was a great help for our mutual understanding, but knowing Kitty well, we have no doubts that she develops a great rapport with all her clients indistinctly.

Kitty is a very energetic person, and never cuts corners when it comes to making sure we understand every line of a contract, every step of bureaucratic process or each penny we are investing in the deal. As a very active professional and working with a large number of clients with many different work schedules, she always finds a way to accommodate our availability for meetings, visits and last minute phone calls. She is so flexible in so many ways. She has arranged time to meet with us at any time and place of our convenience, even on holidays and late hours. We've also had very productive online conferences through Skype, proving that time and space are no boundaries she wouldn't challenge to meet our goals.

She is very resourceful. Although she was not born in North Carolina, she has lived here for many years and is practically a local, knowing all sorts of people and having a very extensive net of professional linkages. She always has a name to refer, a business card out of the pocket, some important information to share. She knows how things happen, when and why. She walked us through all the nuts and bolts of the lending and contract settlement. She would not rest until we had all our questions answered putting all her skills and professional connections to our avail. Her knowledge about the social, political and

economic aspects of the Chapel Hill-Carrboro area gave us the confidence of being well informed by an expert.

Besides all her professional competence, we have to say one last note about how we admire Kitty's character. She is honest, loyal, reliable, and transparent. She never held any information from us and more than that, she gave us indisputable proof of her integrity. A week after we closed in we received a thank you note by mail from the UNC Lineberger Comprehensive Cancer Center. Kitty Stockton had made a donation in our honor to support cancer research. What a wonderful example of a professional that really gives back to the community!

Finally, we are thrilled to have moved in to our new home and very happy Kitty is part of our story. We hope that others can have the same fortunate experience and that Kitty can continue helping others to fulfill their dreams as well.

Claudia H M C De Oliveira

Carlos Fernando De Oliveira