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To homeowners who are looking for just the right real estate broker:

When I first met Kitty Stockton, I was at a meeting where there were several other brokers present who were talking about their way of working with clients. I picked her out from all the others right away because of how thoroughly she answered my questions and how specific and detailed-oriented she was with my concerns. I was not currently planning to sell my home any time soon at that point. However, a scant few months later I was suddenly thrust into a situation where I did want to sell my house. I began asking people I respected who they might recommend to help us. The very first person recommended, of all people, was Kitty!! I knew then that my instincts had been right and I called her right away.

As I write this, Jan 1, 2013, I am remembering that exactly one year ago today, she came to our house on New Year's Day because it was only day that was convenient for me and she helped us begin our journey of selling our beloved house.

She helped me develop short range, medium range and long term goals/plans to put the house on the market. She explained everything and although she made no promises [since you can't make guarantees in the housing market these days], she sounded quite competent, sure of what she was saying and made some very clear predictions about how things would go. The bottom line was something like this: "Judy, if you do everything I say, at the right time, let me guide you on the pricing, staging, etc., I should be able to sell your house in about a month!!" I took this with a grain of salt, of course, knowing that it was likely going to require a specialized buyer because this was not the average cookie-cutter house and, therefore, might take quite a bit longer.

She 'held my hand' through downsizing of 39 years of belongings, advised me regarding the enormous number of repairs [which ones to do and which ones not to do ] and was such a moral support throughout the whole process...often to the extent of offering her husband's and son's help in moving and transporting items. She, herself, helped many times by attending meetings on my behalf, arranging work to be done,

supervising/scheduling workers, etc. There was no detail too small for her to be concerned about.

When my family had unpredictable issues come up, she was right there to offer support, help and sympathy.

When she staged and photographed the house, it truly looked like a show place!! And, when she had her open house for us, she snapped up the buyer's right on the spot [less than a month into the process!!]

As the offering and counter-offering process started she was very prompt and responsive. She always scrupulously kept us informed and 'in the loop' of what was happening. She handled delicate communications with all concerned in a gracious, effective manner.

As an unexpected glitch arose in the due diligence process, she was right there with a plan to deal with it and the names of people who could accomplish it for us. She monitored the whole process and coached us as to what steps to take, when and how.

Thus, I am giving my wholehearted, enthusiastic and unqualified recommendation for Kitty Stockton to anyone who wants a 'crackerjack' broker with a big heart and enormous competence to get the job done.

With best wishes for your home-selling experience,

Judith Barnett